

Business Teaching Major (Last Revised 08/2019)

Required Business Core (39 hours)		Credit
ECON 1041	Principles of Macroeconomics	3 hrs.
ECON 1051	Principles of Microeconomics (ECON 1041)	3 hrs.
ECON 1011	Statistics for Business Analytics (STAT 1772 <u>OR</u> equivalent)	3 hrs.
ECON 1021	Decision Analytics (STAT 1772 <u>OR</u> equivalent)	3 hrs.
ACCT 2120	Principles of Financial Accounting (Sophomore standing)	3 hrs.
ACCT 2130	Principles of Managerial Accounting (Sophomore standing; C- or better in ACCT 2120).	3 hrs.
MGMT 2080	Introduction to Information Systems (Sophomore standing)	3 hrs.
MKTG 2110	Principles of Marketing (Sophomore standing; CBA Admittance; ECON 1031 <u>OR</u> ECON 1041)	3 hrs.
FIN 3130/5130	Corporation Finance (Junior standing; CBA Admittance; ACCT 2120; ECON 1041; ECON 1051; ECON 1011)	3 hrs.
MGMT 3153	Organizational Management (Junior standing; CBA Admittance)	3 hrs.
MGMT 3100	Legal & Social Environment of Business (Junior standing; CBA Admittance)	3 hrs.
MGMT 3154	Operations Management (Junior standing; CBA Admittance; ACCT 2120; MGMT 2080; ECON 1021; ECON 1011)	3 hrs.
MGMT 4175	Business Policy and Strategy (Senior standing; completion of rest of CBA core)	3 hrs.

Business Teaching Major Requirements (10 hours)		Credit
MKTG 3583/5583	Entrepreneurship (Junior standing; BUSINESS 2010 <u>OR</u> (ACCT 2120; ACCT 2130; FIN 3130/5130; STAT 1772 <u>OR</u> equivalent <u>AND</u> ECON 1011); MKTG 2110; ECON 1031 <u>OR</u> (ECON 1041 <u>AND</u> ECON 1051))	3 hrs.
MGMT 2091	Introduction to Curriculum & Methods for Business Education (Fall only)	1 hr.
MGMT 3117	Field Experience in Business Teaching (Junior standing; TEACHING 2017; EDPSYCH 2030; TEACHING 3128; EDPSYCH 3148; MEASRES 3150 [Level II of Professional Education Sequence]; Co-req: MGMT 3191) (Spring only)	1 hr.
MGMT 3181	Communication and Financial Literacy in Business (Junior standing, CBA Admittance; ENGLISH 1005 or ENGLISH 2015)	3 hrs.
MGMT 3191	Advanced Curriculum & Methods for Business Education (Junior standing; TEACHING 2017; EDPSYCH 2030; TEACHING 3128; EDPSYCH 3148; MEASRES 3150 [Level II of Professional Education Sequence]; Pre-req. or Co-req: MGMT 2091; Co-req: MGMT 3117) (Spring only)	2 hrs.

The above program provides endorsement in grades 5-12 in Business-All: [accounting, business communication, business law, economics, entrepreneurship, finance, general business, information technology, management and marketing.]

Professional Readiness Requirements (0 hours)

Credit

BUSINESS 1000	Introductory Seminar for Business Professionals	0 hrs.
BUSINESS 2000	Business Professionals in Training (Business 1000)	0 hrs.

Professional Readiness Recommended (0 hours)

BUSINESS 3000	Intermediate Professional Skills (Business 2000)	0 hrs.
BUSINESS 4000	Advanced Professional Skills (Business 3000)	0 hrs.

Education Major Requirements (30 hours)

Level I

Credit

*TEACHING 2017	Level I Field Experience: Exploring Teaching (2.5 cumulative GPA)	1 hr.
*EDPSYCH 2030	Dynamics of Human Development *these are co-requisites	3 hrs.

Level II (Must have completed Level I, have a 2.5 cumulative GPA, and be admitted to Teacher Education before enrollment in Level II classes. Contact the Office of Teacher Education, LIB 311, 319-273-2265.)

TEACHING 3128	Level II Field Experience: Teacher as a Change Agent (Completed Level I; MEASRES 3150; co-req: EDPSYCH 3148)	1 hr.
EDPSYCH 3148	Learning and Motivation in Classroom Contexts (Completed Level I)	3 hrs.
MEASRES 3150	Classroom Assessment (Completed Level I; Pre-req or co-req: TEACHING 3128; EDPSYCH 3148)	2 hrs.

Courses taken after completion of Levels I and II (taken during junior or senior year)

SPED 3150	Meeting the Needs of Diverse Learners in Classrooms (Can take after Level I)	2 hrs.
SOCFOUND 3119	School and American Society (Junior standing)	3 hrs.
TEACHING 4170/5170	Human Relations: Awareness and Applications (Junior standing; Full admission into teacher education)	3 hrs.
TEACHING 3138	Secondary School Teaching (Completed Levels I and II of the Professional Education Requirements)	12 hrs.

See www.uni.edu/teached for College of Education admission, student teaching and graduation requirements.

Total Hours in Program

(The Business Teaching Major requires a minimum of 121 hours to graduate.)
(ECON 1041 and ECON 1051 may be substituted for ECON 1031 in Group B of Category 5, Social Science; EDPSYCH 2030 can satisfy Group C of Category 5, Social Science)

Liberal Arts Core	39 semester hours
Business Education Major Requirements	49 semester hours
Professional Sequence Major Requirements	30 semester hours
University Elective	<u>3 semester hours</u>
Bachelor of Arts Degree	121 semester hours

DOUBLE MAJORS/MINORS POLICY for BUSINESS TEACHING

Business Teaching majors may declare a double major and/or major and minor within the College of Business Administration (CBA), subject to the regulations imposed by those CBA departments affected. Business Teaching majors may declare additional CBA majors in one or more of the following areas only: Accounting, Economics (any emphasis), Finance, Marketing, Management, MIS, and Real Estate.

Business Teaching majors minoring within the CBA may select from only the following minors: Finance, Real Estate/Business, Economics or International Business/Business. A total cumulative or UNI cumulative GPA of 2.5 is required to declare a double major and/or minor in business.

ADMISSION STANDARDS

STUDENTS SEEKING A MAJOR IN ACCOUNTING, BUSINESS TEACHING, ECONOMICS (BUSINESS ECONOMICS EMPHASIS), FINANCE, REAL ESTATE, MANAGEMENT, SUPPLY CHAIN MANAGEMENT, MANAGEMENT INFORMATION SYSTEMS, OR MARKETING MUST BE ADMITTED TO THE COLLEGE OF BUSINESS ADMINISTRATION (CBA) AND MEET ALL COURSE PREREQUISITES BEFORE TAKING UPPER-DIVISION (3000/4000-LEVEL) CBA COURSES, INCLUDING MKTG 2110 PRINCIPLES OF MARKETING.

Students are eligible for admission to the CBA upon completion of the following requirements:

1. Completion of the ALEKS Mathematics Placement Examination
2. 30 Cumulative Semester hours of college credit
3. C- or better in the following Business Core Courses:
 - a. ECON 1021 Decision Analytics OR ECON 1011 Statistics for Business Analytics and
 - b. ECON 1041 Principles of Macroeconomics
4. C- or better in an **approved** English composition course.
5. Total or UNI* cumulative GPA of at least 2.50 on all university-level courses
6. Declaration of Curriculum form filed with UNIBusiness Office for Professional Distinction (CBB 5)

GRADUATION STANDARDS

1. A cumulative UNI GPA of 2.20 or better.
2. A cumulative GPA of 2.20 or better for all CBA business courses (ACCT, MKTG, MGMT, FIN, ECON) taken at UNI.
3. Earn at least 50% of their business credit hours required for the major at UNI.
4. Complete at least 50% of their credit hours required for the degree outside of the College of Business Administration. Up to nine hours of economics (excluding ECON 1021) and six hours of statistics may be counted as outside of CBA.

Copies of the CBA admission policy and graduation requirements can be obtained from UNIBusiness Advising, CBB 5 (tel: 319-273-2144) and can be found online at <http://business.uni.edu/advising>.

TEACHING ENDORSEMENTS

Multi-Occupations (Endorsement 305) – Completion of 4,000 hours of work experience, plus: Credit

TECH 3101/5101	History and Philosophy of Career and Technical Education	2 hrs.
TECH 3182/5182	Coordination of Techniques in Career and Technical Education	2 hrs.

These courses are provided through UNI Continuing Education (273-7740).

Economics (Endorsement 160) Credit

Additional 3 semester hours of economics	3 hrs.
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SUGGESTED PROGRAM of STUDY for BUSINESS TEACHING MAJORS

(FFSu) means the course is usually (but not guaranteed to be) offered in the Fall, Spring & Summer terms respectively. This is a suggested Schedule. In order to graduate in four years, you normally will need to take some courses during the summer or carry additional hours in some semesters.

Freshman Year

Fall

BUSINESS 1000 Intro. Seminar for Business Professionals	0 hrs.
STAT 1772 Introduction to Statistics (unless MATH 1110, Analysis for Business Students, is necessary)	3 hrs.
ECON 1041* Prin. of Macroeconomics (FSSu)	3 hrs.
Liberal Arts Core / Electives (ENGLISH 1005 or COMM 1000)	9 hrs.
Total semester hours	15 hrs.

Spring

ECON 1051 Prin. of Microeconomics (FSSu)	3 hrs.
ECON 1011 Statistics for Business Analytics (FSSu)	3 hrs.
Liberal Arts Core / Electives	9 hrs.
Total semester hours	15 hrs.

Sophomore Year

Fall

ACCT 2120 Principles of Financial Accounting	3 hrs.
TEACHING 2017 Level I Field Experience: Exploring Teaching (FSSu)	1 hr.
EDPSYCH 2030 Dynamics of Human Development (Counts for LAC 5c)*	3 hrs.
ECON 1021 Decision Analytics (FSSu)	3 hrs.
BUSINESS 2000 Business Professionals in Training (F/Sp)	0 hrs.
Liberal Arts Core / Electives	10 hrs.
Total semester hours	16 hrs.

Spring

ACCT 2130 Principles of Managerial Accounting	3 hrs.
MKTG 2110 Principles of Marketing (FSSu)	3 hrs.
MGMT 2080 Introduction to Information Systems (FSSu)	3 hrs.
SPED 3150 Meeting Needs of Diverse Learners	2 hrs.
Liberal Arts Core / Electives	4 hrs.
Total semester hours	15 hrs.

Junior Year

Fall

MGMT 3100 Legal & Social Environment of Business (FSSu)	3 hrs.
FIN 3150/5150 Corporation Finance (FSSu)	3 hrs.
MGMT 2091 Introduction to Curriculum & Methods for Bus Ed. (F)	1 hr.
TEACHING 3128 Level II Field Experience: Teacher as Change Agent (FSSu)	1 hr.
EDPSYCH 3148 Learning and Motivation in Classroom Contexts (FSSu)	3 hrs.
MEASRES 3150 Classroom Assessment (FSSu)	2 hrs.
University Elective if necessary (INSTTECH 5153) (F)	3 hrs.
Total semester hours	16 hrs.

Spring

MGMT 3181 Communication and Financial Literacy (S)	3 hrs.
MGMT 3117 Field Experience in Bus. Teaching (S)	1 hr.
MGMT 3191 Advanced Curriculum & Methods for Business Ed (S)	2 hrs.
MGMT 3153 Organizational Management (FSSu)	3 hrs.
LAC Capstone	2 hrs.
Liberal Arts Core / Electives	3 hrs.
Total semester hours	14 hrs.

Summer

MGMT 3154 Operations Management (FSSu)	3 hrs.
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Senior Year

Fall

MKTG 3583/5583 Entrepreneurship (F)	3 hrs.
MGMT 4175 Business Policy & Strategy (FSSu)	3 hrs.
SOFOUND 3119 Schools and American Society (FSSu)	3 hrs.
TEACHING 4170 Human Relations: Awareness and Application (FSSu)	3 hrs.
Liberal Arts Core	3 hrs.
Total semester hours	15 hrs.

Spring

TEACHING 3138 Secondary School Teaching (FS)	12 hrs.
Total semester hours	12 hrs.

*ECON 1041 and ECON 1051 fulfill the requirement for Category 5B, Social Science, of the Liberal Arts Core.

*EDPSYCH 2030 fulfills the requirement for Category 5C, Social Science, of the Liberal Arts Core.

TENTATIVE SCHEDULE of MANAGEMENT CLASSES

Note that this schedule is merely a projection. Budget constraints and other unforeseeable circumstances may require adjustments. Summer School offerings depend largely upon demand. Ordinarily we will be able to offer all of our courses, but electives will be limited during the summer.

Course Number	Title	(Semester Offered)		
		Fall	Spring	Summer
MGMT 2032	Business Application Development I	Yes	Yes	No
MGMT 2034	Business Application Development II	Yes	Yes	No
MGMT 2036	Business Analytics Fundamentals	No	Yes	No
MGMT 2080	Introduction to Information Systems	Yes	Yes	Variable
MGMT 2091	Introduction to Curriculum & Methods for Bus. Ed.	Yes	No	No
MGMT 3100	Legal and Social Environment of Business	Yes	Yes	Variable
MGMT 3101	Business Law	Yes	No	No
MGMT 3112	Systems Analysis and Design	No	Yes	No
MGMT 3113	Business Communication	Variable	Variable	No
MGMT 3117	Field Experience in Business Teaching	No	Yes	No
MGMT 3120	Database Management and Theory	Yes	No	No
MGMT 3121	Predictive Business Analytics and Cloud Computing	No	Yes	No
MGMT 3122	Business Intelligence	No	Yes	No
MGMT 3125	Information Systems Development Projects	No	Yes	No
MGMT 3126	Business Analytics Projects	No	Yes	No
MGMT 3127	Decision Support, Analytics and Business Intelligence	Variable	Variable	No
MGMT 3128	Business Application Development III	Variable	Variable	No
MGMT 3140	Information Systems Management	Yes	No	No
MGMT 3145	Information Systems Applications	No	Variable	No
MGMT 3153	Organizational Management	Yes	Yes	Yes
MGMT 3154	Operations Management	Yes	Yes	Yes
MGMT 3155	Human Resource Management	No	Yes	No
MGMT 3161	Supply Chain and Purchasing	Yes	No	No
MGMT 3163	Managerial Problem Solving	Yes	Yes	No
MGMT 3164	Quality and Process Imp	Variable	Variable	No
MGMT 3166	Six Sigma and Lean Consulting Methodology	No	No	Variable (study abroad)
MGMT 3167	Global Strategic Supply Management	No	Yes	No
MGMT 3168	Supply Chain Modeling and Business Analytics	Yes	No	No
MGMT 3169	Service Operations Management	Variable	No	Variable (study abroad)
MGMT 3170	Special Problems	Yes	Yes	Yes
MGMT 3179	Cooperative Education	Yes	Yes	Yes
MGMT 3181	Communication and Financial Literacy in Business	Variable	Yes	No
MGMT 3183	Leadership Skills	Yes	Yes	No
MGMT 3185	Project Management	Yes	Yes	No
MGMT 3187	Organization Structure and Design	Variable	Variable	No

MGMT 3189	International Management	Yes	Yes	No
MGMT 3191	Advanced Curriculum & Methods for Bus. Ed.	No	Yes	No
MGMT 3905/5905	Employment and Labor Law	Yes	No	No
MGMT 3965/5965	Organizational Behavior	Yes	Yes	No
MGMT 3966/5966	Staffing & Employee Development	Yes	No	No
MGMT 3968/5968	Compensation and Performance Management Systems	No	Yes	No
MGMT 3969/5969	Management Internship	Yes	Yes	Yes
MGMT 3974/5974	Business, Ethics, and Society	Yes	Variable	No
MGMT 3984/5984	Dynamics of Negotiations	Yes	Yes	Variable
MGMT 4175	Business Policy and Strategy	Yes	Yes	Yes